

# REAL ESTATE RESIDENTIAL SALE PROCESS

KSD



1

KSD Law receives purchase contract ("A Firm Deal")



2

KSD Law contacts client to collect important info and identifies Dower rights



3

KSD Law completes Property Tax and Land Title Searches



4

KSD Law requests mortgage/LOC pay-out statement



5

KSD Law prepares sale documents



6

Client meeting with Kathleen S. Davis (lawyer) to sign documents ~30 mins



7

KSD Law sends documents to buyer's lawyer for signing and registration



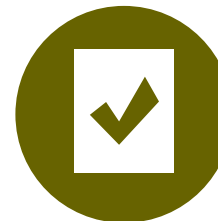
8

KSD Law receives sale proceeds from buyer's lawyer



9

KSD Law pays out existing mortgage, realtor commissions, other costs and net proceeds to client



10

KSD Law discharges seller's financial encumbrances and completes all outstanding matters



11

KSD Law reports to client and buyer's lawyer